

Food & Beverage Recruiting Experts

Only one firm has earned the reputation of The Williams Company by specializing in placing highly qualified candidates for the food and beverage industries.

We've been doing just that for over forty years. For companies large and small, for positions from the c-suite to supply chain management. All the while building a singular understanding of food, beverage and manufacturing – and building a formidable industry database. Our promise is to conduct business with the highest ethics, in a manner that pleases every individual and every firm we serve. Including companies large and small. In the States and abroad. The Williams Company is a second-generation, family-owned firm. As such, we take pride in keeping our customers satisfied over the long term. Our success depends on your success. So we approach each and every search with a sense of urgency and attention to detail. If you are seeking a recruiting partner, we would be pleased to provide a list of references. Just call (800) 238-3314, or reach us online at www.thewilliamscompany.com.

TESTIMONIALS

"As a multi-plant Operations leader, it seems I am continuously filling staff openings and/or upgrading the talent on my team. I don't often have the time or internal resources to conduct a comprehensive search, so The Williams Company is my recruiter of choice."

"For every search, Daniel Williams and his staff have been responsive, persistent and highly focused on serving my needs. In addition to a high level of professionalism, they offer pertinent personal insight when appropriate. That makes their service more valuable than competitors. I think that's because they truly care about their candidates and their customers, not just their fee."

"The results? Excellent. Williams has helped me add a great Plant Manager to my team, as well as several other key management players. And when necessary, I will put my personal job search in Williams' hands."

- D.P., Group Vice President – Operations (Beverages)

"After working with over 15 vendors, Betsy Vincent and The Williams Company have risen to my select list of partners I call when I have a need. They understand our requirements for top talent in a competitive market and provide well-screened, qualified candidates. Their follow up is timely and consistent without being demanding. In an always full email box, Betsy's email will always be among the first I read because it will help me do my job better and faster, and will also brighten my day."

- M.J., Human Resources (Food)

"Jay Laney and The Williams Company have been a big asset in the search and acquisition of several well suited professionals for our company. Mr. Laney's representation of The Williams Company and the quality of his work can be classified only as 'First Class'."

"We at [D.C.] will continue employing Jay and the service his company provides because it truly works for us. We've saved time, aggravation and all the associated work in trying to find qualified candidates leaving us to focus on what we do best... making delicious cookies!"

- C.R., Director of Technical Services (Food)

"While I would normally decline any testimonial for an agency, in the case of The Williams Company I will make an exception. After discussing my organizations needs and laying out a timeline, I was surprised to receive a well qualified candidate's resume within four hours and further to be hiring that candidate the following week."

"I highly recommend his company to fill the roles of any organization."

- J.V., Director of Human Resources (Beverages)

"I have used The Williams Company for the past 8 years for my recruitment needs. The Williams Company has always sent me great candidates and in a timely manner. This recruitment firm is on the top of my list to call when I have an opening for I know that I will be interviewing top notch candidates that The Williams Company has already screened and interviewed. I highly recommend The Williams Group for filling potential openings."

- D.S., Director of Continuous Improvement (CPG)

"Having recently assumed a new role in Staffing and Diversity myself – as well as re-introducing the concept of utilizing recruiters for our Global Supply Chain for North America, Betsy and her team have made not only my transition, but focus on the effort seamless events."

"Thank you Betsy!"

- T.F., Sr. Manager in Staffing and Diversity (Food)

"One thing I wanted to mention to you a while back and failed to do so is how your company stacked up against the other recruiters I was working with. As you know I was working with about 8 different recruiters looking for a Maintenance Manager. I was surprised at the broad difference in performance from one recruiter to another. In fact several that I had always thought were really good and had used personally were particularly disappointing. Your company was by far the best as far as communication, follow up and the way you presented the candidates... The overall rating from what I saw had your company significantly better than all the others. I thought you should know this."

- C.G., Operations Manager (Beverages)



THE WILLIAMS COMPANY
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